

Friday, January 4, 2008

For at least one law firm, business remains brisk

Boston Business Journal - by [Lisa van der Pool](#) Journal staff

Peter Lando, co-founder and principal of the intellectual property law firm Lowrie, Lando & Anastasi LLP, doesn't see evidence of a slowdown among his client base of technology and pharmaceutical companies, but notes that what happens in 2008 will depend on a variety of unknowns.



"Companies are investing in their IP assets to protect them. If companies are expecting a downturn, we're not seeing an impact in patent filings," said Lando. "I think it's too early (to tell) as to the broader economy. I expect growth. Perhaps slower growth than last year. There are all these unknowns, but with what I know and assuming the best, I'm bullish."

In 2003 Lando left IP law firm Wolf Greenfield & Sacks PC to help found Cambridge-based Lowrie, Lando & Anastasi.

Lando and his partners wanted to create a firm that emphasized work-life balance, so they set the firm's billable hour target at 1,600 hours (less than the more usual 2,000 hours) and reduced hourly rates.

The firm currently has 33 lawyers, having recently hired five attorneys from Boston-based Fish & Richardson LLP to launch a biotechnology and pharmaceutical practice.